

Transforming Project Scoping with AI for Enhanced Client Delivery



“We are delighted to see the positive impact of Zoma AI on our project scoping processes.

This partnership allows us to enhance our services and provide even greater value to our customers worldwide.”

Misty Sprague

Global Vice President, Professional Services



Overview

Momentus Technologies is a global leader in venue and event management solutions, trusted by over 60,000 users in more than 57 countries. Their robust, cloud-based platform empowers a wide range of clients—including convention centers, stadiums, corporate campuses, and cultural institutions—to manage every aspect of event operations. With a commitment to innovation, Momentus has developed a comprehensive suite of tools that enhance operational efficiency, optimize event planning, and elevate the overall customer experience. By integrating technology with deep industry expertise, Momentus helps organizations create extraordinary moments that leave lasting impressions

Challenge

As the demand for efficient and seamless event management solutions grew, Momentus Technologies recognized the need to refine its Professional Services approach. Their goal was to improve the accuracy of project scoping to better meet client expectations and reduce operational inefficiencies. The company sought a smarter, data-driven way to streamline its scoping process, build stronger client partnerships, and drive greater customer satisfaction.

Why did they Select Zoma

Momentus Technologies integrated Zoma AI's intelligent scoping platform into their Professional Services framework. Zoma's AI-powered solution provided advanced tools to enhance project planning, allowing Momentus to tailor services to specific client needs while learning from past projects. This approach enabled more precise project scoping, optimized service delivery, and accelerated the time to value for their clients.

Results

By adopting Zoma AI, Momentus Technologies has achieved more efficient and accurate project scoping, leading to faster project delivery and stronger alignment with client objectives. The platform's capabilities have helped Momentus foster deeper client relationships and increase customer satisfaction, contributing to their continued growth and leadership in the event management industry.